

Profitable Telecom Testing Company with Presence in 200 Countries & Seasoned Team

SENZU
PARTNERS



Industry

Communication & Media
Telecom Businesses



Location

Florida



Vintage

2007



Hours

40h / week



Reason for Sale

Retirement



Staff

2 Full-time, 1
part-time
900 contractors



Asking Price

\$ TBD



Revenue 2023

\$ 1,339,442



SDE 2023

\$ 709,127



SDE Margin 2023

53%



Estimated Inventory

N/A



Estimated FF&E

N/A

Business Overview

A premier telecommunications testing company, founded in 2007, boasts a formidable international presence across 200 countries, underpinned by a substantial local workforce.

The firm is renowned for its strong gross profit margins, reflecting operational efficiency and a well-calibrated pricing strategy. At the helm is a seasoned operations leader with more than ten years of dedicated service, ensuring the highest quality standards and unparalleled client satisfaction.

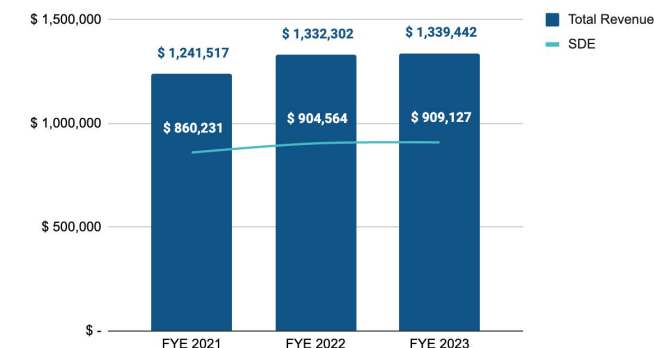
Acquisition Highlights

- ★ **Global Operational Scale:**
- ★ **PAYGO Pricing Model:** The Pay-As-You-Go pricing strategy offers clients cost flexibility and no minimum spend commitment.
- ★ **Manual Testing Expertise:** High-quality manual testing services differentiate it from competitors.
- ★ **High Retention Rates:** Strong customer relationships and personalized service.
- ★ **Experienced Leadership:** A seasoned Director of Operations ensures operational excellence.

Products & Services

- **Telecom Equipment Hosting :** SIM Purchasing & Activation & Shipping to customers, eSIMs, SIM Hosting.
- **Testing Services:** Testing of telecom services, Phone Number Testing, Global Roaming Testing, SMS Testing, Fraud Testing, and more.
- **Global Roaming Quality Assurance:** Reliability and performance verification of clients' global roaming capabilities, essential for international telecom services.
- **IVR Platform Testing:** Interactive Voice Response systems.

Historical Sales Performance



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