CODENAME: SECURE PORTAL

Founded 2018 | **HQ** AUSTIN, TX | **Asking Price** $TBD

SENZU
PARTNERS

EXCLUSIVE REPRESENTATION

OVERVIEW

Secure Portal is a cutting-edge provider of advanced facial recognition and identity verification solutions for contactless entry. Designed for ease, the technology seamlessly integrates into existing infrastructure with minimal coding and IT support and effortlessly connects with systems across the operational stack including ticketing, CRM, POS, time and attendance as well as security.

Reason for selling: The founders are technologists and engineers by trade which led to challenges with go-to-market and sales. Both members of the founding team are happy to provide flexible transition support.

KEY FINANCIALS

- **Cash Balance** $30K
- **Cash Flow** $2K / Month
- **Burn Rate** $1K / Month
- **Debt** None

ASSETS INCLUDED

- **Logo**
- **Customers**
- **Sales Pipeline**
- **Ad Accounts**
- **Codebase and IP**
- **Proprietary datasets**
- **Marketing materials**
- **Website and domain**
- **Social media accounts**
- **Web and/or mobile apps**

HIGHLIGHTS

- Vetted and reviewed by the National Institute of Standards and Technology (NIST)
- Successful pilots with the MLB and NFL
- Founders have decades of experience with biometric solutions
- SOC 2 Compliant

TECH STACK

- C#
- Blazor
- Postgres
- AWS
- Docker
- Stripe

MARKET APPLICATIONS

- Retail
- Employee Security
- Property and Facilities
- Ticketing and CRM Systems
- Gyms, Museums, and Entertainment Venues

FOR MORE INFORMATION CONTACT

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